

**JOB TITLE:** Champion Ambassador  
**REPORTS TO:** Area Director  
**POSITION:** Full-time exempt  
**LOCATION:** Ohio

## OVERVIEW

CarePortal (CP), a ministry initiative of The Global Orphan Project (GO Project), is a connective technology platform uniting an interdenominational network of Christian churches collaborating with each other and child welfare systems for the good of children and families in crisis in their community. This network is supported by a team that develops relationships, infrastructure, and technology to empower each participating church. The goal is transformation in the lives of hurting children/families, the Church, and child welfare. Learn more at [www.careportal.org](http://www.careportal.org).

## POSITION SUMMARY

The Champion Ambassador is a critical field team member of The Global Orphan Project's domestic ministry and the CarePortal (CP) Platform. This leader serves as an expert supporting sustainability and scalability of CarePortal in local communities, particularly focusing on communities of concentrated poverty, and/or with high numbers of children in foster care. In partnership with local field team leaders, the Champion Ambassador develops and maintains relationships with businesses, organizations, and individuals, inviting them to partner with CarePortal in their local communities by becoming a Community Champion or sponsor; resourcing local connecting churches to serve at the point of care, and sustaining the overall costs of the CarePortal platform. This leader will have field responsibilities as assigned within existing markets and will partner with the Area Director by working to create church-business partnerships during the launch of new markets. The role requires relational, operational, and managerial strengths to drive collaborative partnerships responding to meet the needs of children and families.

## MAIN RESPONSIBILITIES (INCLUDING BUT NOT LIMITED TO)

### Cultivation of Resources/Fundraising

- Coach and assist field staff in identifying and developing partnerships with champions and sponsors to obtain resources for connecting churches
- Invite additional churches into the CarePortal network
- Identify potential CarePortal sponsorship opportunities
- Partner with individuals and organizations to create sustainable and scalable opportunities for CarePortal to grow in Ohio by resourcing local needs
- Regularly communicate with champions and sponsors, providing updates, and maintaining relationships
- Identify local fundraising opportunities and work with development team to complete necessary grant applications

- Develop donor relationships across private and faith-based sectors to drive ministry sustainability and expansion
- Build upon the revenue model to ensure ministry sustainability

## Expansion of the CarePortal Network

- Cultivate effective relationships with a variety of businesses, organizations, foundations, and individuals with the goal of finding resources to meet CarePortal requests.
- Cultivate relationships with community partners to underwrite the cost of the CarePortal platform
- Work collaboratively with connecting churches
- Build a localized donor base focused on serving Ohio kids.

## SKILLS AND QUALIFICATIONS

- Committed to following Jesus and mobilizing others to serve His Kingdom
- Passionate & competent in engaging the whole Church to care for children and families in crisis
- Dedicated to GO Project's Mission and Core Values
- Clear sense of calling to this role in this organization
- Skilled verbal and written communicator with teaching ability
- Aggressive learner who asks great questions
- Technology proficient
- Able to adapt and change
- Commitment to bringing diverse audiences into the network
- Demonstrated record of operational effectiveness achieved through collaboration
- Able to communicate across diverse audiences with clarity and humility
- Strong bridge builder and contributor in team environments
- Strong time and organizational skills
- Willingness to give and receive feedback and direction
- Willingness to conduct overnight business travel not to exceed 25% of time
- Prior experience as part of a Christian non-profit preferred
  
- Capable of networking and generating partnership leads with local businesses
  
- Able to competently communicate the core mission of CarePortal to church and business partners
  - Creative self-starter, passionate about serving vulnerable children through the local church
    - Capable of building and maintaining a network of strong relational partnerships

The above description is not intended to be comprehensive, but rather a focused list of priorities. This full-time, exempt role, like ministry, is relentless. Success provides the opportunity to not only build a career, but also bring much-needed support and care to local children and families in crisis in Ohio and around the world. Successful candidates, like all GO Project team members, are expected to live and work consistent with GO Project's vision, mission, and values.

The Global Orphan Project is a 501c3 non-profit located at 3161 Wyandotte, Kansas City, MO 64111.

GO Project associates are at-will employees.

For consideration, email your resume, references, and cover letter to: [careers@goproject.org](mailto:careers@goproject.org)

[www.goproject.org](http://www.goproject.org) [www.careportal.org](http://www.careportal.org)