



**JOB TITLE:** CarePortal Great Lakes Area Director  
**REPORTS TO:** Regional Director, North Central US  
**POSITION:** Full-time exempt  
**LOCATION:** Columbus, OH

## OVERVIEW

CarePortal (CP), a ministry initiative of The Global Orphan Project (GO Project), is an interdenominational network of Christian churches collaborating with each other and child welfare systems for the good of children and families in crisis in their community. This network is supported by a team that develops relationships, infrastructure, and technology to empower each participating church. The goal is transformation in the lives of hurting children/families, the Church, and child welfare. Learn more at [www.careportal.org](http://www.careportal.org).

## POSITION SUMMARY

The Area Director is a critical field leadership team member of The Global Orphan Project's domestic ministry and the CarePortal (CP) Platform. This leader serves as an expert responsible for expanding, assessing, and continuously improving the health of the CP's ministry ecosystem in local communities served by Regional Managers and Ambassadors working for GO Project and/or Implementing Partners in Ohio, Indiana and Michigan. The Area Director develops and maintains relationships with child welfare agencies such as ODJFS (Ohio) and DCS (Indiana), local school districts, and non-profits. Additionally, the Area Director identifies and equips ministry partners to utilize CarePortal technology to serve more effectively in their communities. This leader will also have direct field management responsibilities as assigned within existing markets and helping launch new markets. In these roles, the Area Director will help identify and develop agency and ministry partner relationships, provide ongoing support, and lead fundraising efforts. The role requires relational, operational, and managerial strengths to drive collaboration across partner ministries, denominations and child welfare agencies.

## MAIN RESPONSIBILITIES (INCLUDING BUT NOT LIMITED TO):

### Field Team- Implementing Partner and Requesting Agency Development

- Lead, develop and manage the existing CarePortal Ohio field staff, optimizing performance to stated goals
- Identify and onboard new Implementing Partners to accelerate their ministries through use of the CarePortal platform
- Build & maintain strong relationships with child serving agencies and cultivate new agency partnerships
- Cultivate effective relationships with a variety of Christian ministries and non-profits
- Grow child serving capacity of the Church through a strong network ecosystem with a focus on metro areas with high numbers of children in foster care

### Field Team- Implementing Partner and Requesting Agency Support

- Mobilize, train, and support all GO Project field staff and Implementing Partners across the area

- Drive quantitative and qualitative improvement in key ministry metrics through partners and staff
- Serve requesting agencies and Implementing Partners with excellence
- Work with staff, ministry partners and agencies to increase Church engagement and to extend ministry reach
- Implement the CarePortal revenue model to ensure ministry sustainability
- Regularly recommend ministry innovations and platform improvements to the Global Ministry Support team
- Optimize a complex organization's performance with little direct supervisory authority over key partners

### **Fundraising**

- Coach and assist field staff in developing additional revenue sources
- Develop donor relationships across private and faith-based sectors to drive ministry sustainability and expansion
- Develop and achieve sustainable operating budgets

### **SKILLS AND QUALIFICATIONS**

- Committed to following Jesus and mobilizing others to serve His Kingdom
- Passionate about empowering local churches to care for children and families in crisis
- Dedicated to GO Project's Mission and Core Values
- Clear sense of calling to this role in this organization
- Skilled communicator with teaching ability
- Aggressive learner who asks great questions
- Demonstrated record of operational effectiveness achieved through collaboration
- Able to communicate across diverse audiences with clarity and humility
- Strong bridge builder and contributor in team environments
- Strong time management and organizational skills
- Technical competency with basic productivity software (i.e., MS Office, Google Drive, Zoom, etc.)
- Willingness to give and receive feedback and direction
- Willingness to conduct overnight business travel not to exceed 25% of time
- Minimum of six years of experience leading others in an organizational setting

# # #

The above description is not intended to be comprehensive, but rather a focused list of priorities. This full-time, exempt role, like ministry, is relentless. Success provides the opportunity to not only build a career, but also bring much-needed support and care to local children and families in crisis in Ohio and around the world. Successful candidates, like all GO Project team members, are expected to live and work consistent with GO Project's vision, mission, and values.

The Global Orphan Project is a 501c3 non-profit located at 3161 Wyandotte, Kansas City, MO 64111.

GO Project associates are at-will employees.

For consideration, email your resume, references, and cover letter to: [careers@goproject.org](mailto:careers@goproject.org)