



**JOB TITLE:** CarePortal Area Director for KS and the Great Plains  
**REPORTS TO:** CarePortal Executive Director for North America  
**LOCATION:** Kansas

## OVERVIEW

CarePortal (CP), a ministry initiative of The Global Orphan Project (GO Project), is an interdenominational network of Christian churches collaborating with each other and child welfare systems for the good of children and families in crisis in their community. This network is supported by a team that develops relationships, infrastructure, and technology to empower each participating church. The goal is transformation in the lives of hurting children/families, the Church, and child welfare. Learn more at [www.careportal.org](http://www.careportal.org).

## POSITION SUMMARY

The Area Director is a critical field leadership team member of The Global Orphan Project's domestic ministry and the CarePortal (CP) Platform. This leader serves as an expert responsible for assessing and continuously improving the health of the CP's ministry ecosystem in local communities served by KS Regional Managers and is the primary point of contact for Department of Children and Families. Additionally, the Area Director will also have some direct field management responsibilities as assigned within existing markets and helping launch new markets. In these roles, the Area Director will help identify and develop agency and partner relationships, provide ongoing support, and lead fundraising efforts. The role requires relational, operational, and managerial strengths to drive collaboration across partner ministries, denominations and child welfare agencies.

## MAIN RESPONSIBILITIES (INCLUDING BUT NOT LIMITED TO)

### Field Team, Implementing Partner and Requesting Agency Development

- Lead and manage the existing CarePortal KS field staff, optimizing performance to stated goals
- Maintain strong relationships with child serving agencies and develop new requesting agency partnerships
- Build upon the revenue model to ensure ministry sustainability
- Cultivate effective relationships with a variety of Christian ministries and non-profits
- Grow child serving capacity of the Church through building a strong network ecosystem with a focus on Topeka, Dodge City, and Leavenworth

### Field Team, Implementing Partner and Agency Support

- Mobilize, train, and support all CarePortal staff across Kansas
- Drive quantitative and qualitative improvement in key ministry metrics through partners and staff
- Serve our primary partner, the state of KS, with excellence
- Work with staff, partners and agencies to increase Church engagement and to extend ministry reach
- Regularly recommend ministry innovations and platform improvements to the Global Ministry Support team
- Optimize a complex organization's performance with little direct supervisory authority over key partners

## Fundraising

- Coach and assist field staff in developing additional revenue sources
- Develop donor relationships across private and faith-based sectors to drive ministry sustainability and expansion
- Develop and achieve sustainable operating budgets

## SKILLS AND QUALIFICATIONS

- Committed to following Jesus and mobilizing others to serve His Kingdom
- Passionate about empowering local churches to care for children and families in crisis
- Dedicated to GO Project's Mission and Core Values
- Clear sense of calling to this role in this organization
- Aggressive learner who asks great questions
- Demonstrated record of operational effectiveness achieved through collaboration
- Able to communicate across diverse audiences with clarity and humility
- Strong bridge builder and contributor in team environments
- Strong time management and organizational skills
- Willingness to give and receive feedback and direction
- Willingness to conduct overnight business travel not to exceed 25% of time
- Minimum of six years of experience leading others in an organizational setting

# # #

The above description is not intended to be comprehensive, but rather a focused list of priorities. This full-time, exempt role, like ministry, is relentless. Success provides the opportunity to not only build a career, but also bring much-needed support and care to local children and families in crisis in Kansas City and around the world. Successful candidates, like all GO Project team members, are expected to live and work consistent with GO Project's vision, mission, and values.

The Global Orphan Project is a 501c3 non-profit located at 3161 Wyandotte, Kansas City, MO 64111.

GO Project associates are at-will employees.

For consideration, email your resume, references, and cover letter to: [careers@goproject.org](mailto:careers@goproject.org)

[www.goproject.org](http://www.goproject.org) [www.careportal.org](http://www.careportal.org)