



JOB TITLE: CarePortal Area Director
REPORTS TO: Executive Director, North America
POSITION: Full-time exempt
LOCATION: Austin, Texas

OVERVIEW

CarePortal, a ministry initiative of The Global Orphan Project (GO Project), is an interdenominational network of Christian churches collaborating with each other and child welfare systems for the good of children and families in crisis in their community. This network is supported by a team that develops relationships, infrastructure, and technology to empower each participating church. The goal is transformation in the lives of hurting children/families, the Church, and child welfare. Learn more at www.careportal.org.

POSITION SUMMARY

The Area Director is a critical field leadership role for The Global Orphan Project's domestic ministry and the CarePortal (CP) Platform. This leader serves as an expert responsible for assessing and continuously improving the health of the CP's ministry ecosystem in their local communities. The Area Director identifies and develops Agency and Implementing Partner relationships, provides ongoing support to Implementers and Agencies, and leads fundraising efforts for the Area. The role requires relational and operational strengths to drive collaboration across partner ministries, denominations and child welfare agencies.

MAIN RESPONSIBILITIES (INCLUDING BUT NOT LIMITED TO)

Implementing Partner and Requesting Agency Development

- Identify and cultivate effective relationships with a variety of Christian ministries and non-profits that may become Implementing Partners
- Build and maintain strong relationships with child serving agencies and develop new requesting agency partnerships across the Area
- Grow child serving capacity of the Church through building a strong network ecosystem

Implementing Partner and Agency Support

- Mobilize, train, and support Implementing Partner staff across the Area
- Drive quantitative and qualitative improvement in key ministry metrics throughout the Area
- Work collaboratively with Partners and Agencies to increase Church engagement and to extend ministry reach
- Regularly make recommendations for ministry innovations and platform improvements to the Global Ministry Support team
- Manage a complex organization with little direct supervisory authority over partners

Fundraising

- Coach and assist Implementing Partners to build viable fundraising strategies
- Develop donor relationships across private, public and faith-based sectors to drive ministry sustainability and expansion
- Develop and achieve sustainable Area operating budget

SKILLS AND QUALIFICATIONS

- Committed to following Jesus and mobilizing others to serve His Kingdom
- Passionate about empowering local churches to care for children and families in crisis
- Dedicated to GO Project's Mission and Core Values
- Clear sense of calling to this role in this organization
- Aggressive learner who asks great questions
- Demonstrated record of operational effectiveness achieved through collaboration
- Able to communicate across diverse audiences with clarity and humility
- Strong bridge builder and contributor in team environments
- Strong time management and organizational skills
- Willingness to give and receive feedback and direction
- Willingness to conduct overnight business travel not to exceed 25% of time
- Minimum of 6 years' experience leading others in an organizational setting

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The above description is not intended to be comprehensive, but rather a focused list of priorities. Success provides the opportunity to not only build a career, but also bring much-needed support and care to local children and families in crisis in Kansas City and around the world. Successful candidates, like all GO Project members, are expected to live and work consistent with GO Project's vision, mission, and values.

The Global Orphan Project is a 501c3 non-profit located at 3161 Wyandotte, Kansas City, MO 64111.

GO Project associates are at-will employees.

For consideration, email your resume, references, and cover letter to: careers@goproject.org

www.goproject.org www.careportal.org